



*Realize the highest
lifetime return on your
technology investment
with Ryzex FullUse
Lifecycle Support.*

WHAT IS FULLUSE®?

Offering total product lifecycle support

- You get “full use” of your equipment and your equipment investment
- Service and support for almost all makes and models
- You get the most out of your equipment
- Equals lowest total cost of ownership
- Offers least amount of hassle
- Keeps technology in use and out of waste

See us as a partner, not just a provider, through all stages of ownership.

SELECTION/EVALUATION

Taking the time to truly understand your needs

- Shared discussion of your needs
- Consideration of overall impact to your business process
- Independent presentation of the best solution(s)
- Pre-sales application/user analysis
- Project management

PURCHASE TECHNOLOGY SOLUTION

Choosing the best equipment at the lowest total cost of ownership

- New technology options
- Migration path analysis
- Application integration analysis
- Best of breed
- Multi-vendor support/systems
- Head-to-head vendor comparison
- New vs. refurb analysis
- Rigorous testing and QA procedures on all refurbs
- Proof of concept study
- Media supplies

INSTALLATION, INTEGRATION, AND STAGING

Making sure everything works seamlessly

- Migration risk mitigation
- RF LAN site surveys
- Staging and configuration
- Installation services
- Administrator/end user training
- Project management
- Third party tools
- Wireless network analysis
- New technology integration
- Three tier support operation

BREAK/FIX

Keeping your mission critical equipment running

- ISO-registered repair centers
- Manufacturer-trained/certified technicians
- Multiple repair depots in North America
- Advance replacement
- Coupon service
- Flat rate repair
- Contract options
- Time and materials
- Timely custom reporting



We call it FullUse®. It means doing everything possible – from initial purchase to repair and refurbishment – to give you the maximum return possible on your hardware investments.

SUPPORT

Ensuring parts and service remain available for multi-vendor, multi-generational operations

- Legacy repair and product supply
- Compatible products accessible for years after production ceases
- Add-ons available for existing systems without any integration issues
- Ability to source equipment for all OEM products –even those no longer sold or supported
- Dedicated technical support/customer service
- Certified technicians on discontinued makes and models
- The nation's largest parts inventory
- No pressure to upgrade to new technology before you're ready
- Short term rentals and longer term lease solutions

BUYBACK

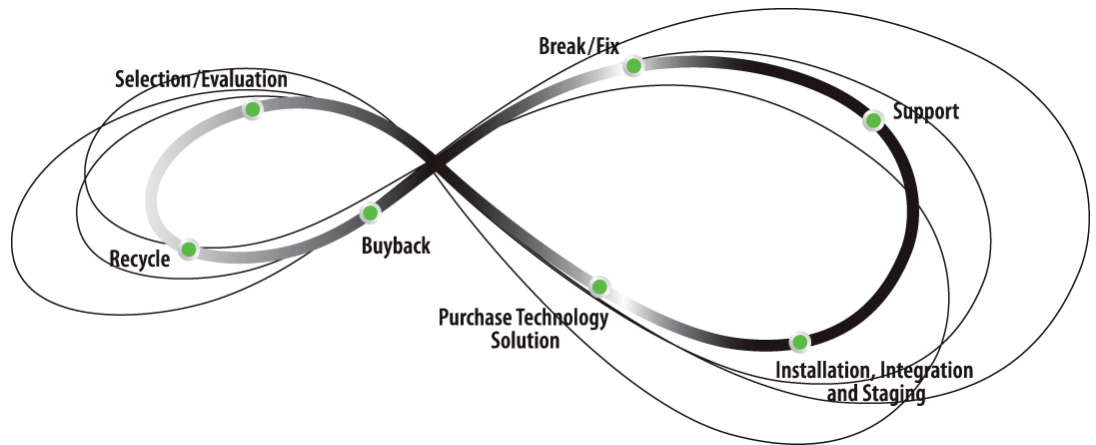
Offering buyback opportunities for your out-of-use or surplus equipment

- Trade-in/trade-up – maximize the residual value of decommissioned assets
- Existing assets can partially fund new technology

RECYCLE

Providing responsible asset disposal

- E-waste services
- Environmentally responsible recycling
- Policies can be implemented in advance of new legislation
- Environmental compliance = good corporate citizenship
- Data destruction = significantly reduced legal liabilities
- Vastly improved waste reduction in the workplace (Ryzex: 100% waste-free)



FullUse LifeCycle SupportSM
Learn more at www.ryzex.com/fulluse

RYZEX

4600 Ryzex Way
Bellingham, WA 98226
800.999.2995
www.ryzex.com

© 2009 Ryzex® and FullUse® are registered trademarks. All other trademarks are the property of their respective owners. All Rights Reserved.

To learn more about FullUse Lifecycle Support call Ryzex at 800.999.2995 or visit www.ryzex.com/fulluse.